

**FINANCIAL INDUSTRY REGULATORY AUTHORITY
LETTER OF ACCEPTANCE, WAIVER AND CONSENT
NO. 2015047946401**

TO: Department of Enforcement
Financial Industry Regulatory Authority ("FINRA")

RE: Daniel J. Wilson, Respondent
Investment Company/Variable Contracts Products Representative
CRD No. 1033853

Pursuant to FINRA Rule 9216 of FINRA's Code of Procedure, I submit this Letter of Acceptance, Waiver and Consent ("AWC") for the purpose of proposing a settlement of the alleged rule violations described below. This AWC is submitted on the condition that, if accepted, FINRA will not bring any future actions against me alleging violations based on the same factual findings described herein.

I.

ACCEPTANCE AND CONSENT

- A. I hereby accept and consent, without admitting or denying the findings, and solely for the purposes of this proceeding and any other proceeding brought by or on behalf of FINRA, or to which FINRA is a party, prior to a hearing and without an adjudication of any issue of law or fact, to the entry of the following findings by FINRA:

BACKGROUND

Daniel J. Wilson ("Wilson") entered the securities industry in August 1982, when he became associated with Northwestern Mutual Investment Services, LLC, a FINRA member firm (the "Firm") as an Investment Company Products/Variable Contracts Representative (Series 6). He also obtained his Uniform Securities Agent State Law (Series 63) license in November 1988. Wilson remains associated with the Firm.

RELEVANT DISCIPLINARY HISTORY

Wilson has no disciplinary history with the Securities and Exchange Commission, FINRA, any other self-regulatory organization or any state securities regulator.

OVERVIEW

Between September 2007 and June 2013, Wilson accepted instructions from a customer's husband to liquidate mutual fund positions in the customer's accounts without authorization from the customer.

FACTS AND VIOLATIVE CONDUCT

NASD Rule 2510(b) provides in part that "[n]o member or registered representative shall exercise any discretionary power in a customer's account unless such customer has given prior written authorization to a stated individual or individuals ..."

From September 2007 through June 2013 (the "Relevant Period"), Wilson was the servicing agent for a customer's Firm accounts. During that time, at the request of the customer's husband, Wilson effected 19 mutual fund liquidations in the customer's accounts in order to fund withdrawals totaling approximately \$193,000. The customer's husband did not have authorization over the accounts.

Wilson mistakenly assumed that the customer's husband had authority to direct the liquidations and withdrawals on behalf of the customer. Wilson did not obtain authorization from the customer for any of the liquidations or withdrawals. The customer has been reimbursed for the withdrawals.

By virtue of the foregoing, Wilson violated NASD Rules 2510(b) and Rule 2110 (for conduct on or before December 14, 2008), as well as FINRA Rule 2010 (for conduct on or after December 15, 2008).

B. I also consent to the imposition of the following sanctions:

- A suspension of 30 business days from association with any FINRA member firm in any capacity; and
- A \$7,500 fine.

I agree to pay the monetary sanction(s) upon notice that this AWC has been accepted and that such payment(s) are due and payable. I have submitted an Election of Payment form showing the method by which I propose to pay the fine imposed.

I specifically and voluntarily waive any right to claim that I am unable to pay, now or at any time hereafter, the monetary sanction(s) imposed in this matter.

I understand that if I am barred or suspended from associating with any FINRA member, I become subject to a statutory disqualification as that term is defined in Article III, Section 4 of FINRA's By-Laws, incorporating Section 3(a)(39) of the Securities Exchange Act of 1934. Accordingly, I may not be associated with any FINRA member in any capacity, including clerical or ministerial functions, during the period of the bar or suspension (see FINRA Rules 8310 and 8311).

The sanctions imposed herein shall be effective on a date set by FINRA staff.

II.

WAIVER OF PROCEDURAL RIGHTS

I specifically and voluntarily waive the following rights granted under FINRA's Code of Procedure:

- A. To have a Complaint issued specifying the allegations against me;
- B. To be notified of the Complaint and have the opportunity to answer the allegations in writing;
- C. To defend against the allegations in a disciplinary hearing before a hearing panel, to have a written record of the hearing made and to have a written decision issued; and
- D. To appeal any such decision to the National Adjudicatory Council ("NAC") and then to the U.S. Securities and Exchange Commission and a U.S. Court of Appeals.

Further, I specifically and voluntarily waive any right to claim bias or prejudgment of the Chief Legal Officer, the NAC, or any member of the NAC, in connection with such person's or body's participation in discussions regarding the terms and conditions of this AWC, or other consideration of this AWC, including acceptance or rejection of this AWC.

I further specifically and voluntarily waive any right to claim that a person violated the ex parte prohibitions of FINRA Rule 9143 or the separation of functions prohibitions of FINRA Rule 9144, in connection with such person's or body's participation in discussions regarding the terms and conditions of this AWC, or other consideration of this AWC, including its acceptance or rejection.

III.

OTHER MATTERS

I understand that:

- A. Submission of this AWC is voluntary and will not resolve this matter unless and until it has been reviewed and accepted by the NAC, a Review Subcommittee of the NAC, or the Office of Disciplinary Affairs ("ODA"), pursuant to FINRA Rule 9216;
- B. If this AWC is not accepted, its submission will not be used as evidence to prove any of the allegations against me; and

C. If accepted:

1. this AWC will become part of my permanent disciplinary record and may be considered in any future actions brought by FINRA or any other regulator against me;
2. this AWC will be made available through FINRA's public disclosure program in accordance with FINRA Rule 8313;
3. FINRA may make a public announcement concerning this agreement and the subject matter thereof in accordance with FINRA Rule 8313; and
4. I may not take any action or make or permit to be made any public statement, including in regulatory filings or otherwise, denying, directly or indirectly, any finding in this AWC or create the impression that the AWC is without factual basis. I may not take any position in any proceeding brought by or on behalf of FINRA, or to which FINRA is a party, that is inconsistent with any part of this AWC. Nothing in this provision affects my: (i) testimonial obligations; or (ii) right to take legal or factual positions in litigation or other legal proceedings in which FINRA is not a party.

- D. I may attach a Corrective Action Statement to this AWC that is a statement of demonstrable corrective steps taken to prevent future misconduct. I understand that I may not deny the charges or make any statement that is inconsistent with the AWC in this Statement. This Statement does not constitute factual or legal findings by FINRA, nor does it reflect the views of FINRA or its staff.

I certify that I have read and understand all of the provisions of this AWC and have been given a full opportunity to ask questions about it; that I have agreed to its provisions voluntarily; and that no offer, threat, inducement, or promise of any kind, other than the terms set forth herein and the prospect of avoiding the issuance of a Complaint, has been made to induce me to submit it.

10.31.2017
Date (mm/dd/yyyy)

[Signature]
Respondent, Daniel J. Wilson

Reviewed by:

[Signature]
Mark Thomas, Esq.
Counsel for Respondent
Greife Sidney, P.L.C.
500 East Court Avenue, Suite 200
Des Moines, Iowa 50309
(515) 245-4300

Oct 31 17:02:50p

Northwestern Mutual

10/31/2017 TUE 14:59 FAX

Grefe & Sidney, P.L.C

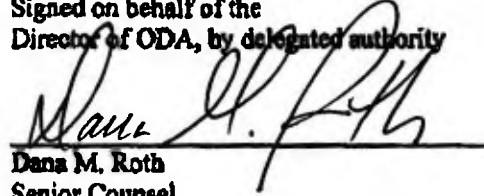
p.7

0007/008

Accepted by FINRA:

November 16, 2017
Date

Signed on behalf of the
Director of ODA, by delegated authority



Dana M. Roth
Senior Counsel
FINRA Department of Enforcement
Brookfield Place
200 Liberty Street
New York, New York 10281
(646) 315-7422
dana.roth@finra.org